



Fagsamling for KS Bedrift Havn

22. september - Scandic Maritim, Haugesund



Suksesshistorien om flytting fra goods fra vei til sjø



Arne Jakobsen

Founder&CEO
NorthSea Container Line

arnej@ncl.no

Fritt fall

1994

ncl



Suksess

Omsetning

Kr. 4 120 038 971

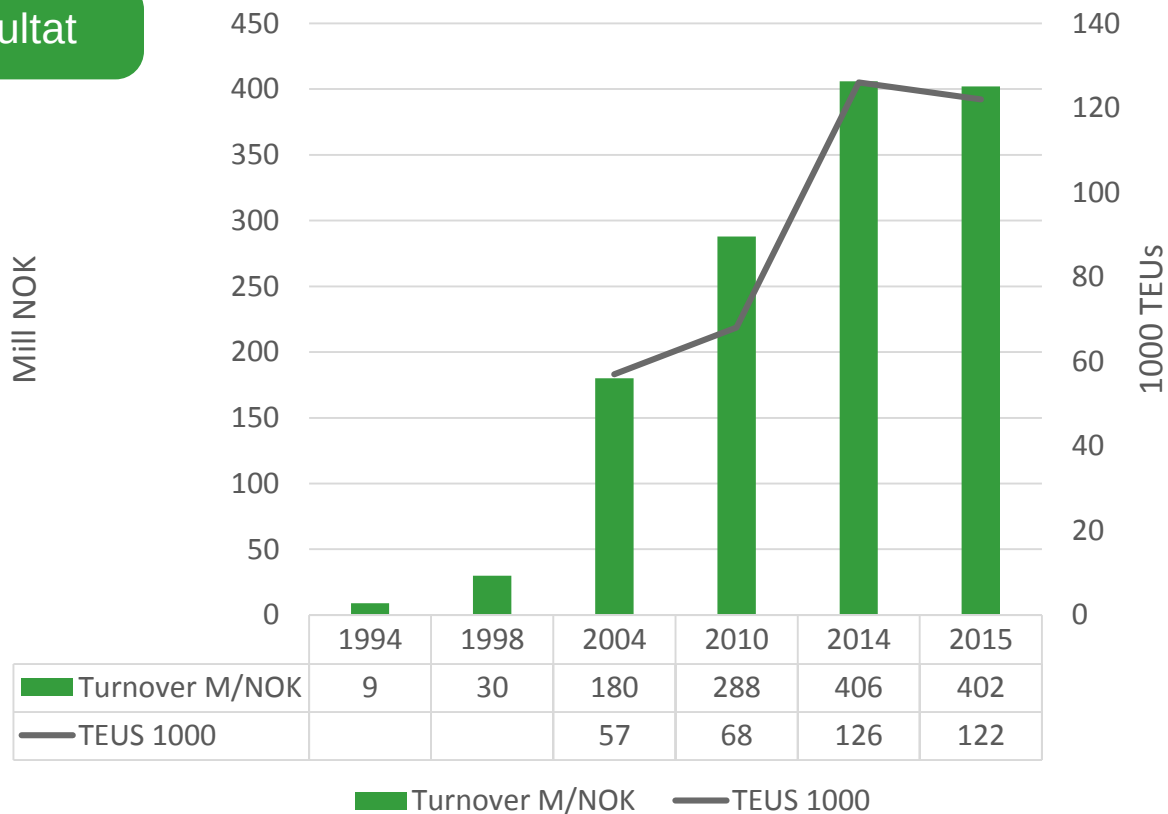
Resultat

Kr. 311 484 850

Utbytte

Kr. 212 141 364

Omsetning og resultat



Lykkelig ekteskap

Elkem Chartering Holding AS

North Sea Corporation AS

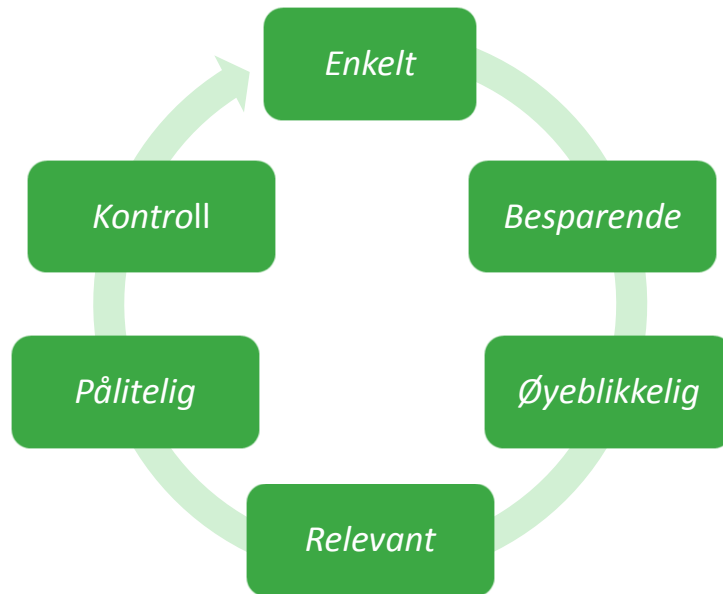
50/50%

North Sea Management AS

North Sea Crew Management AS



Viktig





Lean

NorthSea Container Line

Kvalitet



Management System Certificate

To certify conformity with // Godkjent overensstemmelse med
the Management System Requirements of // Styringssystemkravene i henhold til

NS-EN ISO 9001:2015
NS-EN ISO 14001:2015

awarded // tildelt



North Sea Container Line AS
Møllervegen 22, 5525 Haugesund

Manufacturing/supplying following products/services:
for produksjon/leveranse av følgende produkter/tjenester:

Logistic service provider

Leverandør av logistikkjenester

Certificate No // Sertifikat nr.:

1642

First issued // Utstedt første gang: 2016-06-29

Valid until // Gyldig til: 2019-06-29

Issued // Utstedt: 2016-06-29

Audit: Annual // Oppfølging: Årlig


Managing Director // Daglig leder


Lead Auditor // Revisjonsleder



Kabelgata 2, 0580 Oslo

6 Skip - Linjetraffic



NorthSea Container Line

Makrell i box





North Sea Crew Management AS

NorthSea Container Line

Kvalitet



MANAGEMENT SYSTEM CERTIFICATE

DNV GL

Particulars of Company

Company Name:
Company Address:

North Sea Crew Management AS
Møllerveien 22
5523 Haugesund
NORWAY
10567004
RPS 10567004 / 2016-08-22

DNV GL Company Id No:
Certificate No:

This is to certify:

that the management system of the Recruitment and Placement Service has been audited and that it complies with the requirements of:

**DNV GL Standard for Certification of Crew Manning Offices,
Private Recruitment and Placement Services.**

**Part 2: Private Recruitment and Placement Services based
on the requirements in the Maritime Labour Convention,
2006, Regulation 1.4.**

This Certificate is valid until **2021-08-22**, subject to annual verification.

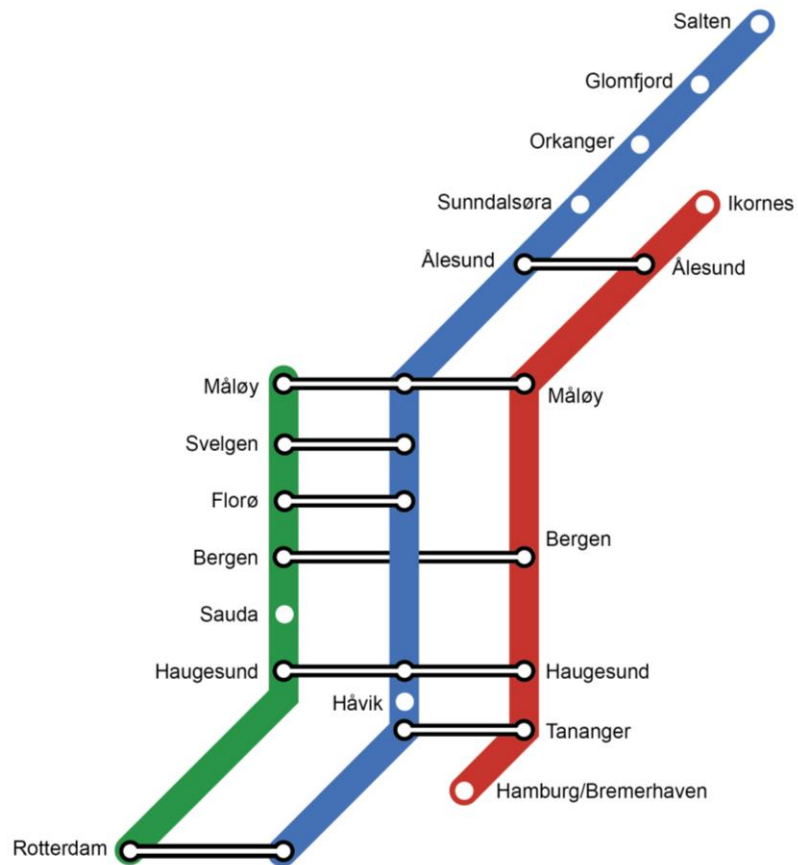
Issued at **Haugesund** on **2016-08-22**



for DNV GL

Skarstein, Arne W.
ISM Code auditor

Ruteplan



DOOR2DOOR

One price from A to B

One contact

24/7 service

More economical (40% cheaper than road transport Brussel – Stavanger)

Pick up and delivery seven days a week

Free container storage (up to seven days)

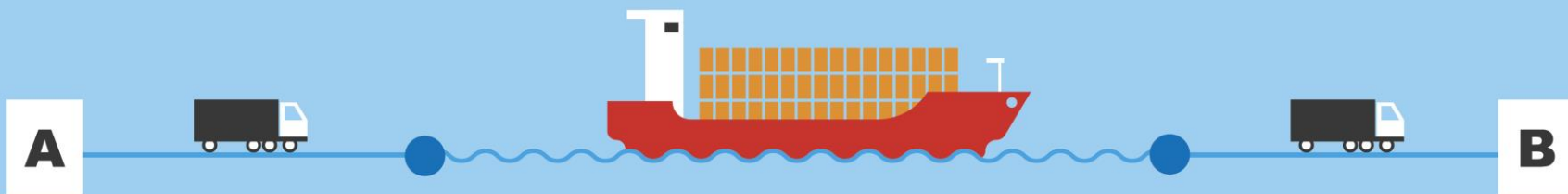
Seamless, and highly customized

FEEDER

Challenges for Overseas Lines

INDUSTRIAL CARGO

Increased Containerization



Lastefordeling

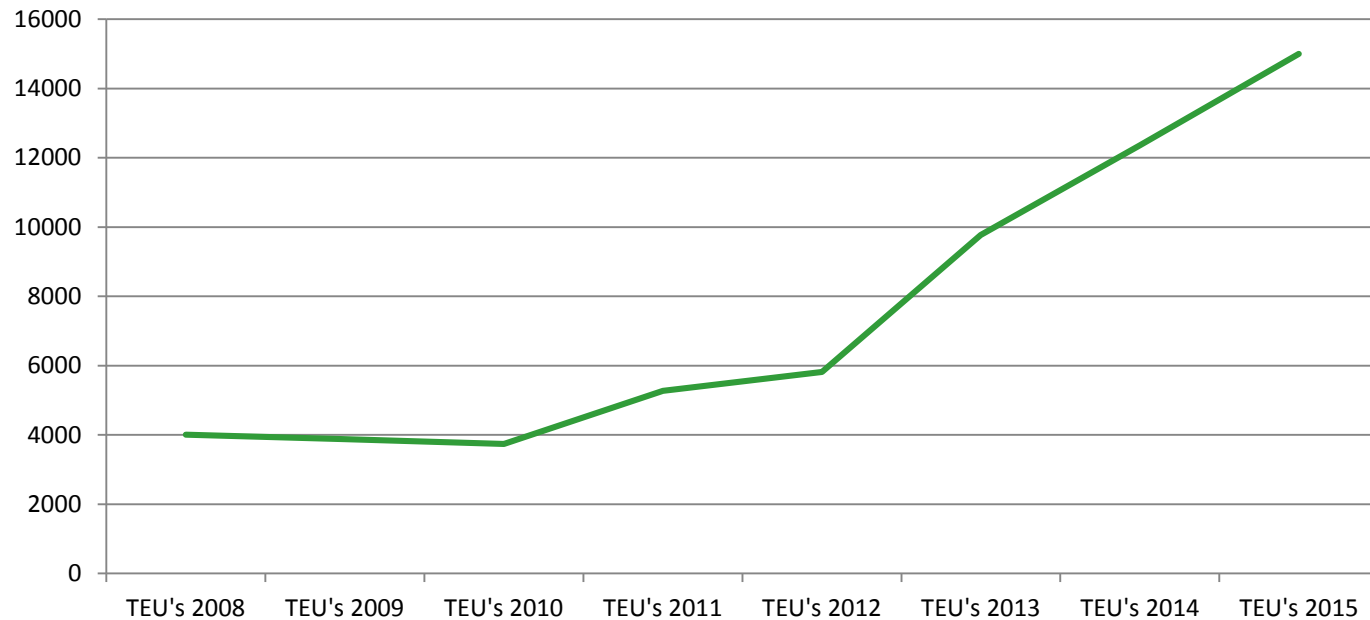


«Tidligere da leverandørene har ordnet biltransport var det vanskeligere å koordinere rutiner med innfortolling, leveringer, melding om forsinkelser etc. Her har vi ofte sett at lastebiler ankommer som «julekvelden på kjærringa».... Gjennom å utvikle et samarbeid med NCL har det blitt lettere å innarbeide faste rutiner for bestilling, fortolling, levering, fakturering, forsinkelser etc.».

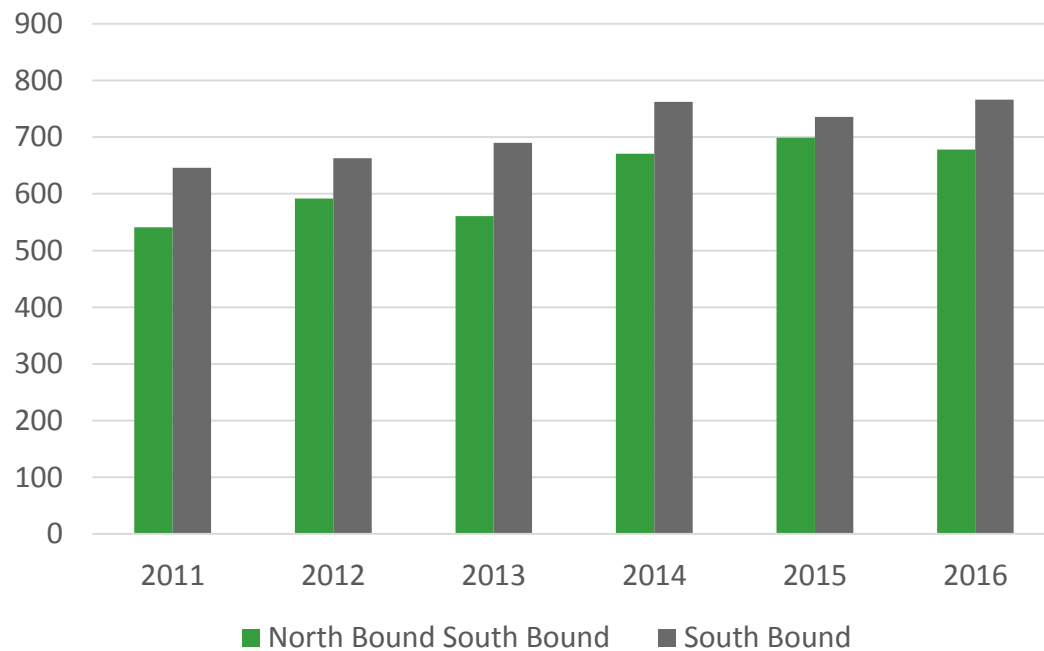
Hva sier våre kunder

«Vi har nå mulighet til å mellomlagre containere noen dager, og det fungerer som vårt nye mellomlager. Dette har spesielt stor verdi i høysesong hvor vi har svært begrenset lagerkapasitet, samtidig med at forbruk av innsatsvarer er høyt»

“Short Sea” trafikk



Retnings balanse

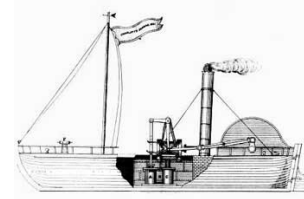
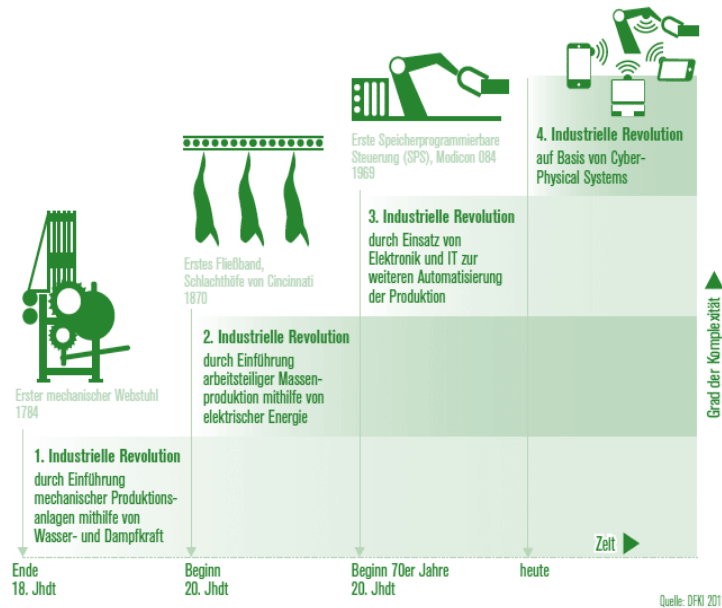


Havnekostnader



NorthSea Container Line

Vil industri 4.0 påvirke Shipping?



The first successful steamship was the *Charlotte Dundas* which was built in 1802 by William Symington



Tuesday, September 19, 1967 saw the first arrival in New York of M.V. ATLANTIC SPAN the first unique Ro-Ro/Container ship of the new consortium Atlantic



ECT (Europe Container Terminals) which is one of the most advanced container terminals in Europe.

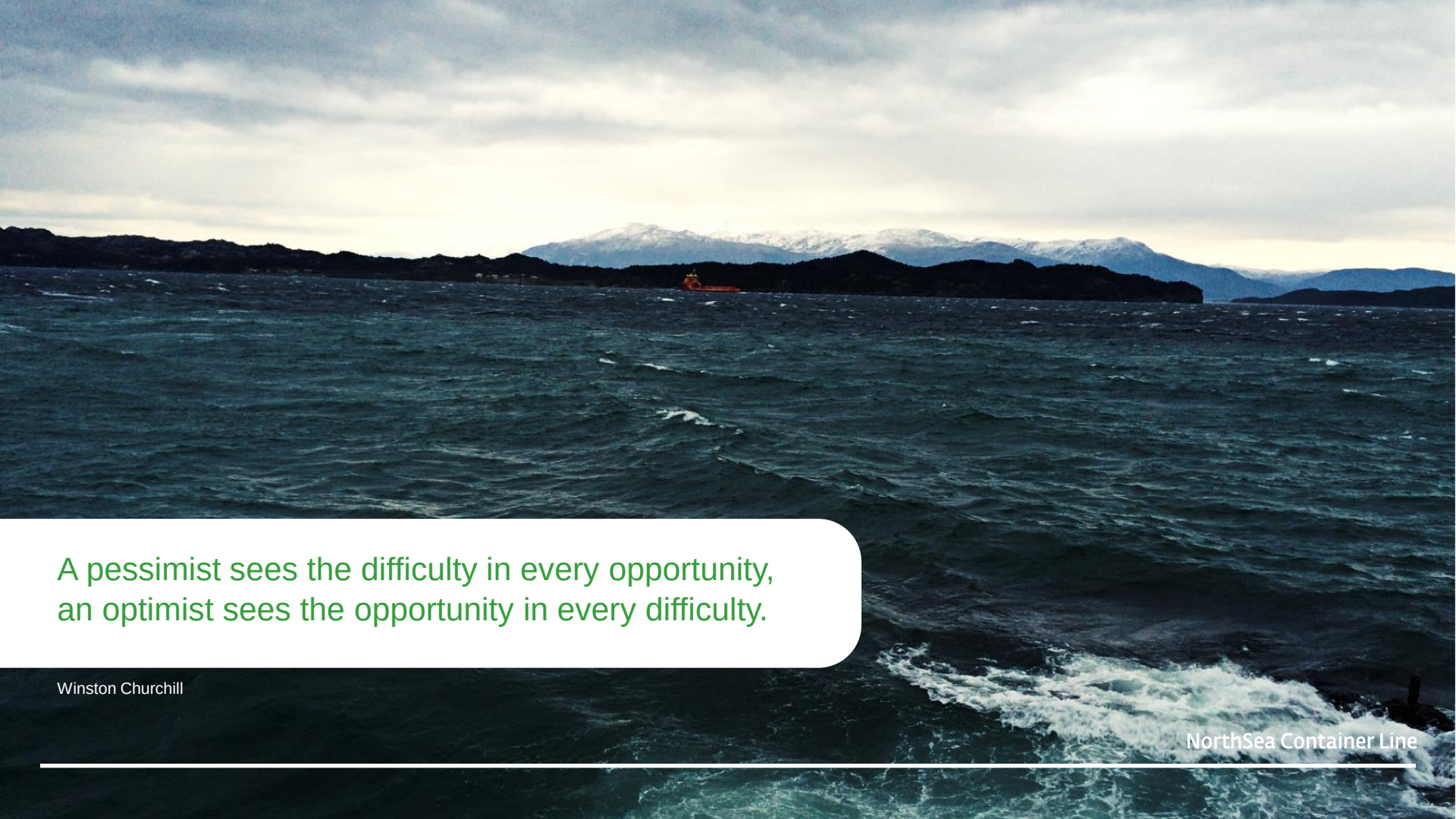
Digitalisering



Strategi

- Vi vil nordover til Trømsø
- Øke salgskraften i Haugesund
- Benytte ny teknologi
- Bli bedre på kostnadskontroll
- Bli nr.1 på Short Sea transport





A pessimist sees the difficulty in every opportunity,
an optimist sees the opportunity in every difficulty.

Winston Churchill

NorthSea Container Line